

**TECHNO-COMMERCIAL TERMS & CONDITIONS FOR ENQUIRY E7223248 FOR
FRAMEWORK AGREEMENT OF CABLE GLANDS (TOTAL 08 TYPES)**

Vendors to give acceptance / fill relevant data against each of each of the following clause:

Sl.No.	Details				Remarks
	Description	Qty	Unit		Quoted
1	CABLE GLAND # 3 AS PER DRG. TR20150G REV-06	9000	NO		
2	CABLE GLAND # 6 AS PER DRG. TR20150G REV-06.	4000	NO		
3	CABLE GLAND # 4 AS PER DRG. TR20150G REV-06.	7000	NO		
4	CABLE GLAND # 5 AS PER DRG TR20150G REV-06.	6000	NO		
5	CABLE GLAND # 8 AS PER DRG TR20150G REV-06	2000	NO		
6	CABLE GLAND # 2 AS PER DRG. TR20150G REV-06.	200	NO		
7	CABLE GLAND # 10 AS PER DRG. TR20150G REV-06.	400	NO		
8	CABLE GLAND # 1 AS PER DRG. TR20150G REV-06.	2400	NO		
1.	Offer is invited for R/C of enquiry item on biennial requirement basis. R/C will be valid for 24 months from the date of issue for ordering and for 30 months for supply.				Quote no.:
2.	Confirm that, "For Destination" rate on "Door Delivery" basis have been quoted. The taxes and duties shall be paid extra as applicable at the time of dispatch. Transit insurance shall be arranged by you.				
3.	Techno Commercial Bid (Part I) must contain :				
3.1	All technical terms and technical datasheet and conformance to each clause of our specification. Items Materials/design/technical specifications will exactly as per furnished sample drawings and specifications.				
3.2	All commercial terms & conditions and conformance to BHEL's standard terms & conditions. Please refer to BP 200102A for detailed terms and conditions. These terms and conditions are also available at our website www.bhel.com under vendor's portal. Apart from the standard terms & conditions bidders need to confirm acceptance to the terms and conditions mentioned in this annexure also. In case of contradiction, terms & conditions of this enquiry shall prevail.				
3.3	The offer should be valid for a period of minimum 90 days after the tender opening date.				
4.	<p>Please note that the offers are to be submitted in <u>Two Part</u>. <u>Part I i.e. the techno-commercial bid shall be the unpriced bid</u> comprising of the Technical and Commercial terms only. <u>Part II, the Price bid</u> shall be submitted through E-Procurement route (NIC). Bidders are requested to quote in two parts. However, for quotations submitted in single bid against our requirement of two bids will be considered <u>only if the bid is techno-commercially accepted without seeking any clarifications from the vendor.</u> Otherwise, the bid will liable for rejection.</p> <p>Only the Price Bid (Part II) must contain the unit rate of the item</p>				
5.	Please confirm that the following have been considered and clearly mentioned in the Techno Commercial bid (Part I):				
5.1	HSN Code of items				
5.2	GSTIN No.				
5.3	GST in percent				%
5.4	ITC to be passed on to BHEL				%
5.5	Packing & Forwarding charges if any.				%

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	5.6	Any other taxes/duties in percentage.	%
	5.7	Delivery schedule given in NIT is tentative however Actual supply shall be within 60 days from individual PO date. Please confirm.	
	5.8	Monthly manufacturing capacity of supplier should be 1000 No per month	
	5.9	Whether the bidder is a manufacturer or trader. In case the bidder is a trader, the make should be mentioned. The letter of authorization also to be furnished along with the offer.	
6.	"100% payment in 90 days (45 days in case of MSE and 60 days for medium industries) after receipt & acceptance at our works" is only acceptable. No advance payment term shall be acceptable to BHEL. In case payment is delayed due to any reasons, overdue interest payment will not be made. BHEL reserves the right to reject or suitably load your offer in case BHEL's standard payment terms and other conditions are not agreed.		
7.	In case of any deviations to our specifications or non-acceptance of our terms and conditions, BHEL reserves the right to either reject the offer or suitably load the prices while calculating the landed total cost to BHEL. Confirm your acceptance.		
8.	The suppliers shall strictly adhere to the lead-time as will be furnished in RC with in RC conditions. No delivery extension shall be granted thereafter. In case of delays in supplies, BHEL will enforce penalty @1/2 % per week subject to maximum of 10% of the invoice value. Confirm your acceptance.		
9.	Except in case of standard force-majeure conditions, if material gets delayed <i>exceptionally</i> beyond the scheduled delivery date, BHEL reserves the option to cancel the order and procure the material from other sources at risk and cost to vendor. Confirm your acceptance.		
10.0	Supply conditions:-		
10.2	Items will be procured on firm price/ Individual L-1 basis.		
10.3	Items are to be suitably packed at the time of supply.		
10.4	Rate contract will be finalized on individual L-1 basis and PO for individual item will be placed as per BHEL's actual requirement during the RC period.		
10.5	BHEL reserve the right to short close the contract if required. BHEL shall be issuing individual purchase orders based on actual requirement and the total ordered quantity within the validity of rate contract can be lower than the quantity for which rate contract has been established. BHEL can place individual purchase order with delivery longer than the mutually agreed delivery period in the rate contract agreement		
11.0	PO Placement:-		
11.1	RC will be split between two vendors in ratio of 65:35 on L-1 rate.		
11.2	RC for 65 % quantity will be finalized with L-1 vendor, subject to price reasonability.		
11.3	For balance 35% quantities, HESG equivalent rates of L-1 vendor will be counter offered to L-2 vendor; If they accept the L-1 rate then RC for 35% will be finalized with them		
11.4	If L-2 vendor refuses to accept HESG equivalent rates of L-1 vendor, then the same will be offered to L-3 vendor and so on till highest quoted vendor. If none of them accept the L-1 HESG equivalent rate, then RC for total 100% quantity to will be finalized with L-1 vendor only.		
12.0	Inspection shall be done at BHEL by incoming quality		
13.0	REVERSE AUCTION: BHEL reserves the right to conduct Reverse Auction for this enquiry, as per RA terms and conditions of BHEL. Offers without acceptance of this condition shall be summarily rejected.		

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14.0	<p>Pre-Qualification requirement</p> <p>To assess the financial soundness of the bidder, the bidder should have average annual turnover of Rs...20 lacs../- during last 3 years ending on 31st March prior to previous financial year. For example, in case of enquiry issued in FY22-23, data would be required to be submitted for FY 18-19, 19-20 and 20-21." In addition, the Net worth of the vendor should be positive.</p> <p>For the purpose the vendor should submit a valid CA certificate certifying the TO and net worth of the concerned vendor for the relevant period.</p> <p>Essentials of a Valid CA certificate: CA certificate must be on his/her letterhead mentioning his/her name, Membership No., Firm Registration No. & firm name (if applicable), UDIN, capacity in which he is signing (Proprietor/Partner), date and place of signing.</p> <p>BHEL may check the UDIN mentioned on the certificate and if found invalid action may be initiated against the vendor as per BHEL policies. Format for submitting PQR documentation attached</p>	
15.0	<p>For this procurement, the local content to categorize a supplier as a Class I local supplier/ Class II local supplier/ Non local supplier, and purchase preference to Class I local supplier is as defined in PP (Preference to make in India), order 2017 dtd 04.06.2020 issued by DPIIT. In case of subsequent orders issued by the nodal ministry, changing the definition of local content for the items of the NIT, the same shall be applicable even if issued after issue of this NIT, but before opening of Part-II bids against this NIT. For benefit against MII please submit a declaration on company letter head stating percentage of local content and place of value addition</p>	

Date:

Name of vendor :

Seal:

Designation :

Phone number :

Mobile number :

Email:

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CA letter Head

This is to certify that the turnover and net worth of(Name of the vendor).....having registered office at.....(Address of the vendor) is as follows:

Year	Turnover (in Rs Lakhs)	Net worth (in Rs Lakhs)
2018-19		
2019-20		
2020-21		
Total		
Average TO		

Thank you,
For (Firm Name)
..... (CA Name)
FRN No.....

(Signature and Seal)
(Proprietor/partner)
Membership No.....
Date:
Place:
UDIN: